

Greeting and questions to identify needs by phone

Your greetings

Greeting 1 _____

Greeting 2 _____

Questions to identify client's needs

Question 1 _____

Question 2 _____

Question 3 _____

Your mini-presentation 1 _____

Greeting and questions to identify needs by phone

Question 4 _____

Question 5 _____

Question 6 _____

Your mini-presentation 2 _____

Question 7 _____

Your mini-presentation 3 _____

Read an article: <https://sergeybure.com/blog/how-to-speak-to-clients-on-the-phone>